



ANNUAL RESULTS 2013

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AIRBUS
GROUP

Disclaimer

This presentation includes forward-looking statements. Words such as “anticipates”, “believes”, “estimates”, “expects”, “intends”, “plans”, “projects”, “may” and similar expressions are used to identify these forward-looking statements. Examples of forward-looking statements include statements made about strategy, ramp-up and delivery schedules, introduction of new products and services and market expectations, as well as statements regarding future performance and outlook. By their nature, forward-looking statements involve risk and uncertainty because they relate to future events and circumstances and there are many factors that could cause actual results and developments to differ materially from those expressed or implied by these forward-looking statements.

These factors include but are not limited to:

- ⌘ Changes in general economic, political or market conditions, including the cyclical nature of some of EADS’ businesses;
- ⌘ Significant disruptions in air travel (including as a result of terrorist attacks);
- ⌘ Currency exchange rate fluctuations, in particular between the Euro and the U.S. dollar;
- ⌘ The successful execution of internal performance plans, including cost reduction and productivity efforts;
- ⌘ Product performance risks, as well as programme development and management risks;
- ⌘ Customer, supplier and subcontractor performance or contract negotiations, including financing issues;
- ⌘ Competition and consolidation in the aerospace and defence industry;
- ⌘ Significant collective bargaining labour disputes;
- ⌘ The outcome of political and legal processes including the availability of government financing for certain programmes and the size of defence and space procurement budgets;
- ⌘ Research and development costs in connection with new products;
- ⌘ Legal, financial and governmental risks related to international transactions;
- ⌘ Legal and investigatory proceedings and other economic, political and technological risks and uncertainties.

As a result, EADS’ actual results may differ materially from the plans, goals and expectations set forth in such forward-looking statements. For a discussion of factors that could cause future results to differ from such forward-looking statements, see EADS “Registration Document” dated 3 April 2013.

Any forward-looking statement contained in this presentation speaks as of the date of this presentation. EADS undertakes no obligation to publicly revise or update any forward-looking statements in light of new information, future events or otherwise.

Group Highlights

Divisional Highlights

Dividend
Guidance 2014



FY 2013 Key Messages

2013 Highlights

- ⌘ Shareholder & Governance reset
- ⌘ Airbus Group: New Strategy
- ⌘ Commercial momentum endorsing strategy
- ⌘ Delivering Programme milestones
- ⌘ Transformation and Restructuring in motion

2013 Financials

- ⌘ FY 2013: another year of solid financial improvement
 - ⌘ Revenues: +5%, EBIT* before one-off +21%
 - ⌘ EBIT*: +24%, EPS: +27%, FCF**: € -0.8 bn
 - ⌘ Proposed dividend: €0.75 per share, + 25% vs. 2012 ; pay-out ratio of 40%

2014 Priorities

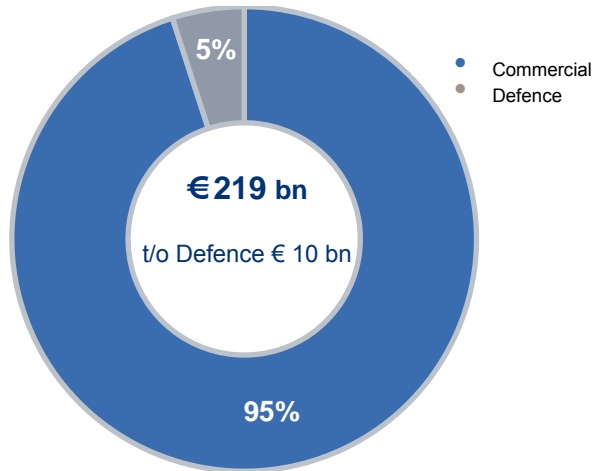
- ⌘ Committed to 7-8% RoS* target in 2015 (using EBIT* before one-off & after A350 XWB dilution) & improving FCF generation
- ⌘ Focus on execution (programme & restructuring)
- ⌘ Prepare Single Aisle Ramp-up to Rate 46 per month by 2016

* Before one-off, Pre-goodwill impairment and exceptionals

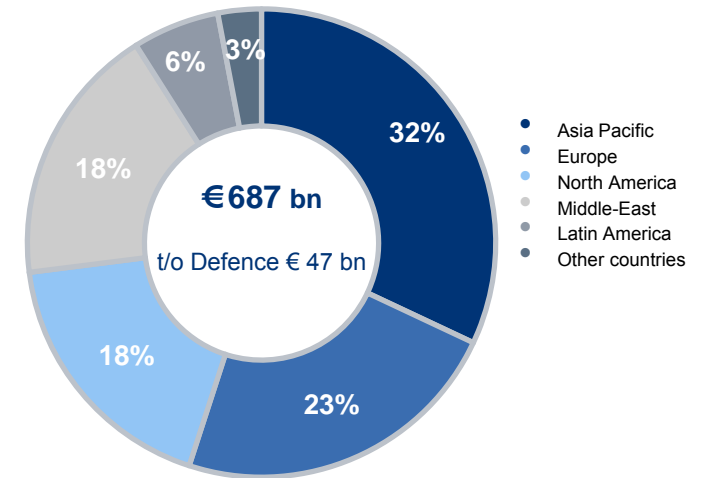
** Before Acquisitions

FY 2013 Commercial Environment

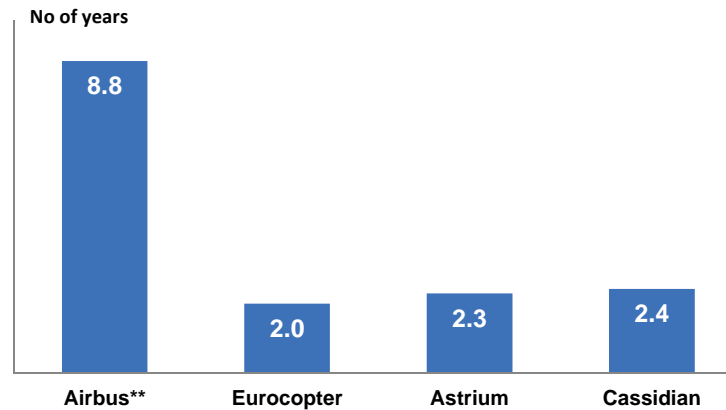
EADS Order Intake* by Segment
(by value)



EADS Order Book* by Region
(by value)



EADS Order Book Coverage



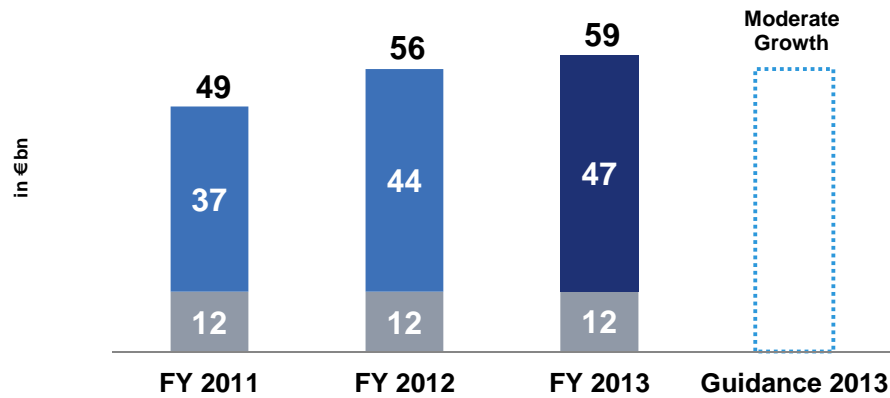
- ⌘ **AIRBUS** : Strong commercial momentum
 - ⌘ 1,619 gross commercial aircraft orders, including 239 additional A350 XWB and 50 A380
 - ⌘ Strong SA activity (377 A320 Ceo / 876 A320 Neo) leads to production rate increase to 46 a/c per month in 2016
- ⌘ **EUROCOPTER** : Slower commercial momentum but 422 helicopters booked including 33 Super Puma.
- ⌘ **ASTRIUM** : Significant order momentum (Book to bill > 1), mainly for launchers, defence, telecom and earth observation satellites. Services business still under strong competitive pressure
- ⌘ **CASSIDIAN** : Significant contracts awarded, particularly for Eurofighter export and Missiles

* Commercial Order Intake and Order Book based on list prices

** Calculation based on backlog in units

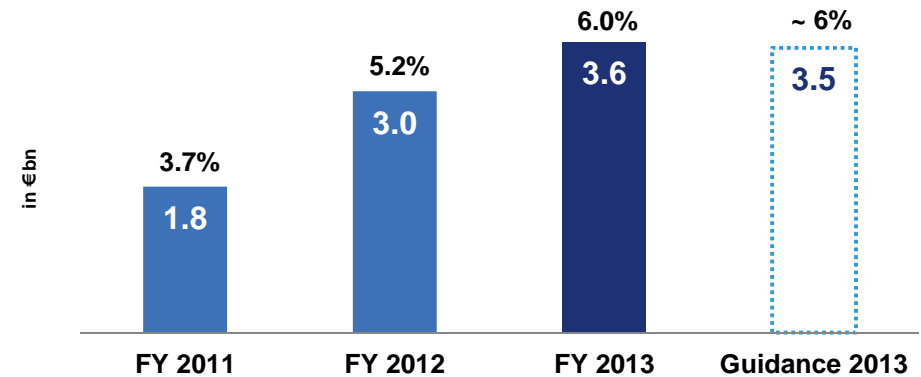
FY 2013 Financial Performance

Revenues



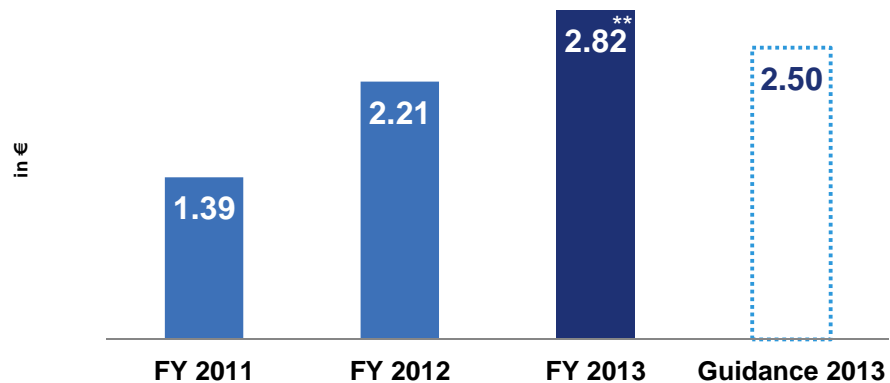
t/o Defence

EBIT* before one-off

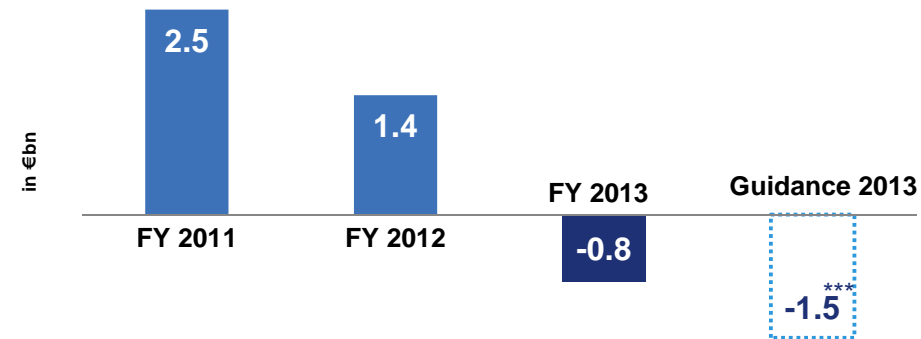


RoS

EPS* before one-off



FCF before Acquisitions



- Progress on track on revenues and underlying profitability
- FCF*** trend as expected, but ahead of guidance

* Pre-goodwill impairment and exceptionals

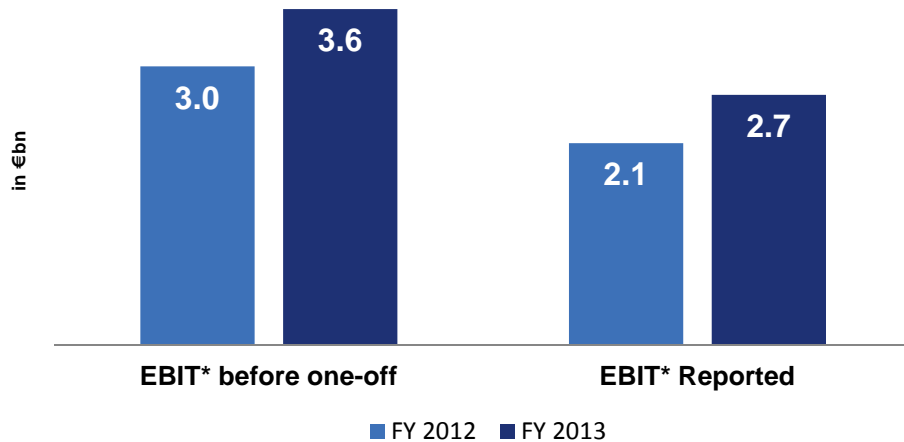
** FY 2013 Average number of shares: 792,466,862 compared to 819,378,264 in FY 2012

2012 figures are pro forma, amended with IAS 19 restatement. Capitalised R&D: € 421 m in FY 2013 and € 488 m in FY 2012

*** FCF guidance updated as at 9m 2013

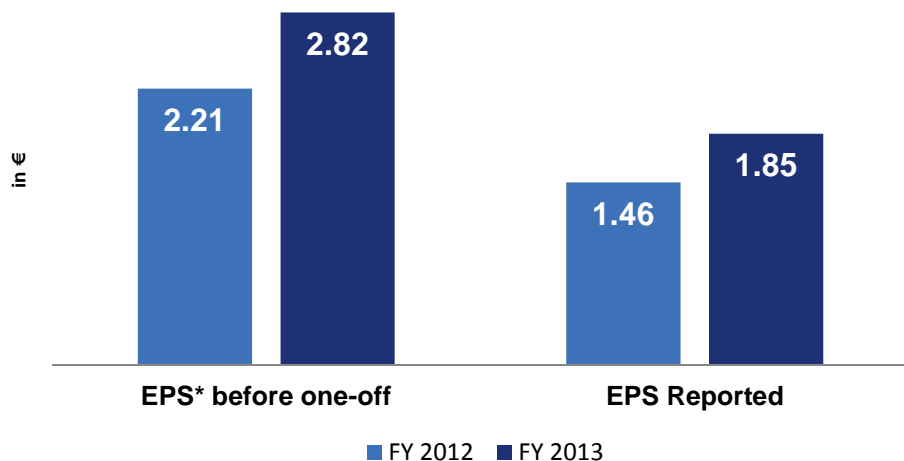
FY 2013 Profitability

EBIT* performance



- ⌘ Solid Underlying performance across the Group
- ⌘ 2013 EBIT* reported +24%
- ⌘ 2013 one-offs resulting from:
 - ⌘ € - 85 m A380 Wing Rib Feet
 - ⌘ € - 102 m \$ PDP Mismatch / BS Revaluation
 - ⌘ € - 292 m Restructuring
 - ⌘ € - 434 m A350 XWB
 - ⌘ € - 913 m Total one-offs

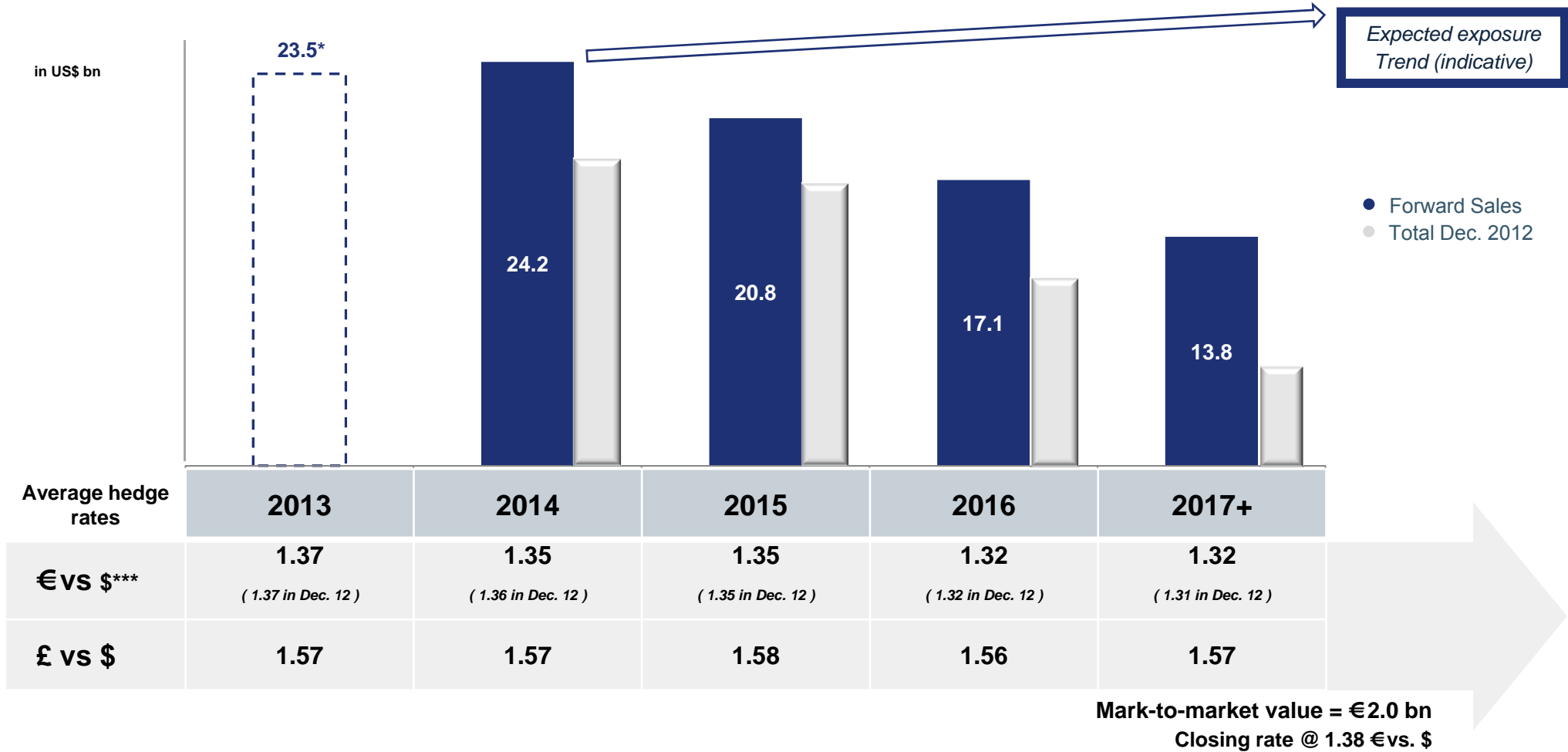
EPS performance



- ⌘ FY 2013 Net Income of € 1,465 m, +22 %
- ⌘ FY 2013 EPS of € 1.85, +27 %
- ⌘ FY 2013 Financial one-offs linked to negative foreign exchange revaluation
- ⌘ FY 2013 tax rate 25%

* Pre-goodwill impairment and exceptionals
 2012 figures are pro forma, amended with IAS 19 restatement

Currency Hedge Policy

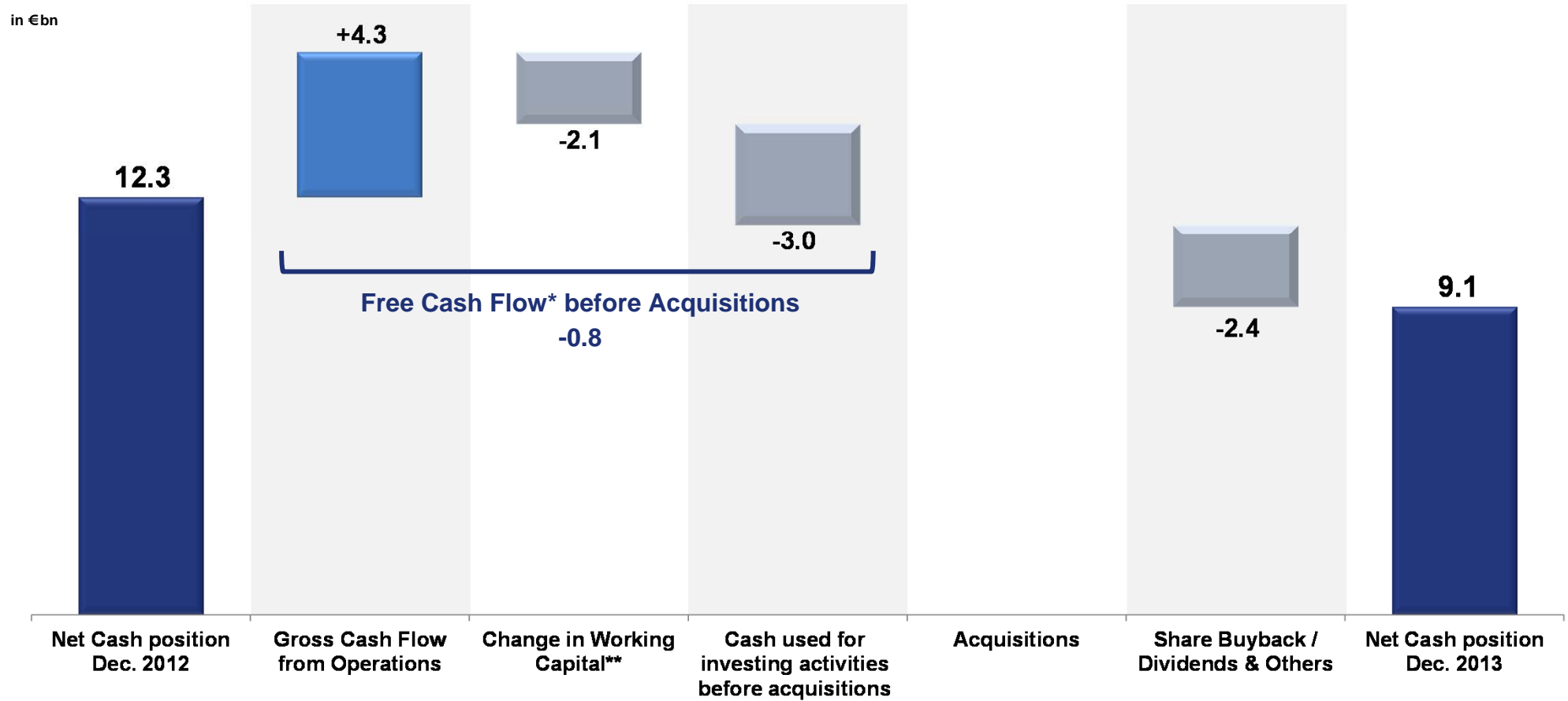


- ⌘ In FY 2013, new hedge contracts of \$ 15.8 bn** were added at an average rate of € 1 = \$ 1.33
- ⌘ In FY 2013, hedges of \$ 23.5 bn** matured at an average hedge rate of € 1 = \$ 1.37
- ⌘ **Hedge portfolio** 31 Dec 2013 at \$ 75.9 bn (vs. \$ 83.6 bn in Dec. 2012)**
- ⌘ **Average rates of €1 = \$ 1.34*** (vs. €1 = \$ 1.35*** in Dec. 2012) and £ 1 = \$ 1.57 (vs. £ 1 = \$ 1.58 in Dec. 2012)**

Approximately 50% of EADS' US\$ revenues are naturally hedged by US\$ procurement. Graph shows US\$ Forward Sales.

* Total hedge maturing in 2013
 ** Total hedge amount contains \$/€ and \$/£ designated hedges
 *** Includes collars at their least favourable rates (\$ 0.4 bn)

FY 2013 Cash Evolution



- ⌘ Strong Q4 Free Cash Flow of ~ € 4 bn
- ⌘ FCF reflects investment in programmes

* Excluding contribution to plan assets of pension schemes and change of securities

** Includes customer financing in other assets and liabilities of € -0.3 bn

EADS: Strong Liquidity Position as at 31 December 2013

<p>€3.0 bn</p> <p>Credit Facility (RSCF)</p>	
<p>€14.7 bn</p> <p>Total Gross Cash</p> <p>Invested in highly rated securities</p>	<p>€5.6 bn</p> <p>Financing Liabilities**</p> <p>(incl. € 1.5 bn liabilities of EMTN & € 0.7 bn of USD bond liabilities – nominal value)</p>
	<p>€9.1 bn</p> <p>Net Cash</p>

- ⌘ New Maturity 2018*
- ⌘ Undrawn
- ⌘ Fully committed by 39 banks*
- ⌘ No financial covenants
- ⌘ No MAC clause

EMTN programme & USD Bond (144A/RegS)

Long term rating :

- ⌘ Moody's: A2 stable
- ⌘ S & P: A stable

CP Programme

- ⌘ Total = € 3.0 bn - undrawn
- ⌘ Short term rating:
- ⌘ S & P: A1

* On 14 April 2012, EADS successfully extended for the first time the maturity of its RSCF for one-year with 38 out of 39 banks and on 14 April 2013, successfully extended for the second time the maturity of its RSCF for one year, under the same conditions, with 37 out of 39 banks for a total commitment of € 2,907 m

** On 17 April 2013, EADS successfully issued an inaugural US\$ 1 bn bond with a 10-year maturity

Group Highlights

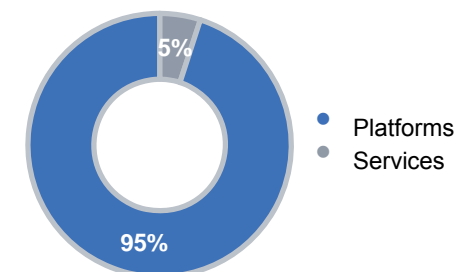
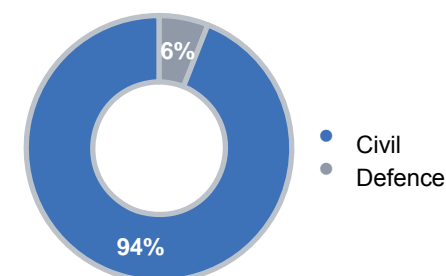
Divisional Highlights

Dividend
Guidance 2014



in €m		FY 2013			FY 2012 <i>pro forma</i>			Change
		Airbus Division	Airbus Commercial	Airbus Military	Airbus Division	Airbus Commercial	Airbus Military	
Order Intake (net) ¹⁾	in unit	1,519	1,503	17	865	833	32	+75.6%
Order Book ¹⁾		5,760	5,559	206	4,892	4,682	220	+17.7%
Order Intake (net)	in value	202,260	199,867	2,592	88,909	87,283	1,901	+127.5%
Order Book		647,410	627,113	20,814	525,482	505,333	21,139	+23.2%
Deliveries (a/c) ¹⁾		651	626	31	614	588 ²⁾	29	+6.0%
Revenues		42,012	39,889	2,893	39,273	37,624	2,131	+7.0%
R&D expenses** <i>in % of revenues</i>		2,444 5.8%	2,438 6.1%	6 0.2%	2,439 6.2%	2,428 6.5%	11 0.5%	+0.2%
EBIT* before one-off <i>in % of revenues</i>		2,331 5.5%	2,216 5.6%	166 5.7%	1,774 4.5%	1,669 4.4%	93 4.4%	+31.4%
EBIT* <i>in % of revenues</i>		1,710 4.1%	1,595 4.0%	166 5.7%	1,252 3.2%	1,147 3.0%	93 4.4%	+36.6%

Airbus Division External revenue split:



- ⌘ Continued operational improvement driving revenues and EBIT* before-one-off, which also includes A350 support costs
- ⌘ Production rate increase to 46 A320 Family per month in 2016
- ⌘ A350 XWB: Flight Test programme progressing towards certification
 - ⌘ Charge booked of € -434 m, to reflect higher Recurring Cost
 - ⌘ Focus on ensuring maturity, cost adherence and ramp-up in line with commitments to customers
- ⌘ A400M: 2 deliveries to the French Air Force. Progressive enhancement of military capability will follow with upgrades to be agreed and concluded with customers

* Pre-goodwill impairment and exceptionals

** Capitalised R&D: € 364 m in FY 2013 and € 445 m in FY 2012

2012 figures are pro forma, amended with IAS 19 restatement and perimeter change

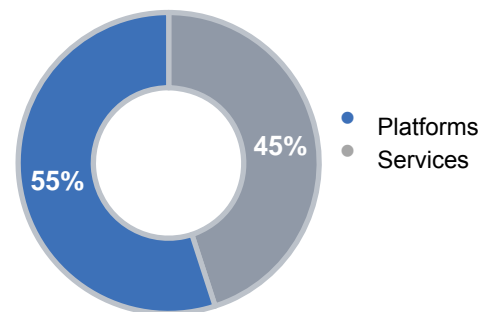
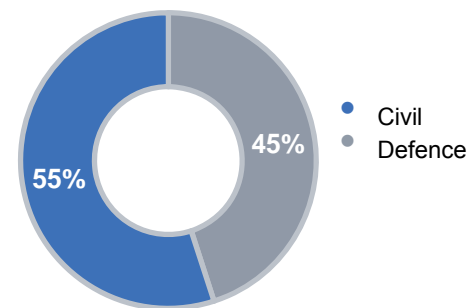
1) Excluding ATR order intake, order book and deliveries

2) 3 A330 delivered on operating lease



in €m		FY 2013	FY 2012 pro forma	Change
Order Intake (net)	in units	422	469	-10.0%
Order Book		995	1,070	-7.0%
Order Intake (net)	in value	5,775	5,392	+7.1%
Order Book		12,420	12,942	-4.0%
Deliveries (units)		497	475	+4.6%
Revenues		6,297	6,264	+0.5%
R&D expenses <i>in % of revenues</i>		306 4.9%	297 4.7%	+3.0%
EBIT* before one-off <i>in % of revenues</i>		397 6.3%	409 6.5%	-2.9%
EBIT* <i>In % of revenues</i>		397 6.3%	309 4.9%	+28.5%

External Revenue split



- ⌘ 497 helicopters delivered. Stable revenues reflect a weaker revenue mix despite 37 Super Puma deliveries
- ⌘ Stable EBIT* before one-off also reflects some higher R&D
- ⌘ EBIT* 2012 included a € -100 m charge for renegotiation of governmental programmes
- ⌘ EC225 returned to service with all operators worldwide
- ⌘ Transformation plan launched to improve profitability and competitiveness

* Pre-goodwill impairment and exceptionals

Capitalised R&D: € 36 m in FY 2013 and € 22 m in FY 2012

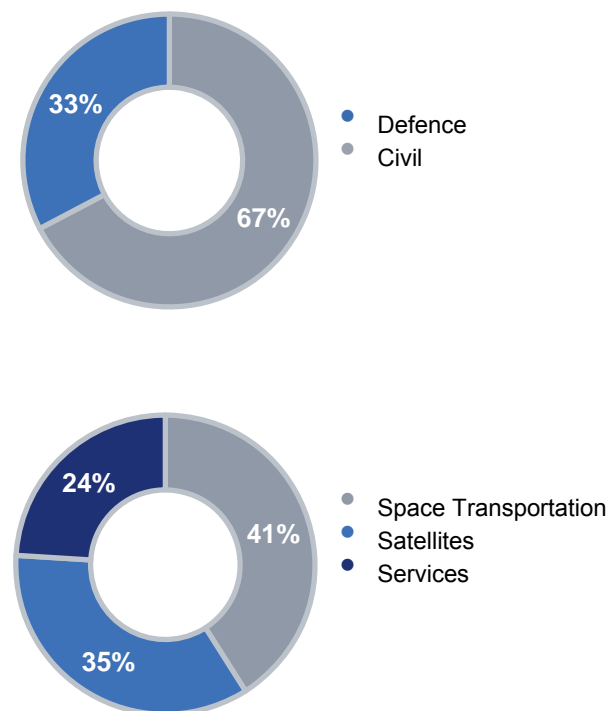
2012 figures are pro forma, amended with IAS 19 restatement



Astrium / Part of new Airbus Defence & Space Division

in €m	FY 2013	FY 2012 pro forma	Change
Order Intake (net)	6,169	3,761	+64.0%
Order Book	13,077	12,734	+2.7%
Revenues	5,784	5,817	-0.6%
R&D expenses <i>in % of revenues</i>	127 2.2%	128 2.2%	-0.8%
EBIT* before one-off <i>in % of revenues</i>	347 6.0%	311 5.3%	+11.6%
EBIT* <i>in % of revenues</i>	347 6.0%	311 5.3%	+11.6%

External Revenue split



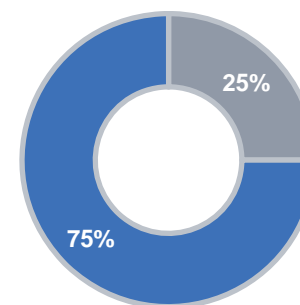
- ⌘ Good programme execution including 4 successful Ariane 5 launches, marking the 57th consecutive success for Ariane 5 ; launches include 6 Astrium-built satellites
- ⌘ Astrium EBIT* reflects good performance in launchers, defence and satellites businesses and benefits from the AGILE transformation programme
- ⌘ Budget constraints and highly competitive environment continue to weigh on services activity

* Pre-goodwill impairment and exceptionals
2012 figures are pro forma, amended with IAS 19 restatement

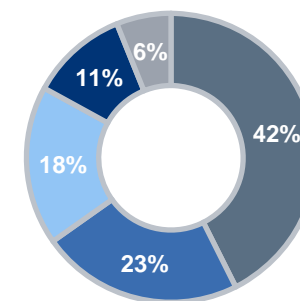


in €m	FY 2013	FY 2012 pro forma	Change
Order Intake (net)	4,974	5,040	-1.3%
Order Book	14,296	15,611	-8.4%
Revenues	5,976	5,740	+4.1%
R&D expenses <i>in % of revenues</i>	248 4.1%	234 4.1%	+6.0%
EBIT* before one-off <i>in % of revenues</i>	432 7.2%	326 5.7%	+32.5%
EBIT* <i>in % of revenues</i>	432 7.2%	128 2.2%	+237.5%

External Revenue split



- Services
- Platforms



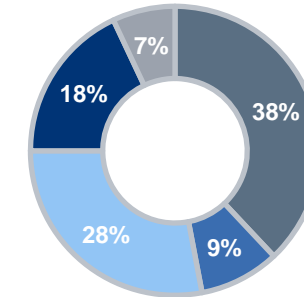
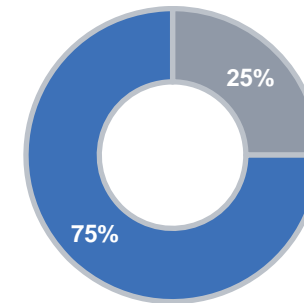
- Air Systems & Services
- Security Systems & Solutions
- MBDA
- Sensors
- Others

- ⌘ Recovery confirmed, supported by Transformation programme launched in December 2012
- ⌘ Continued programme execution, particularly in Eurofighter
- ⌘ Increased R&D due to recent acquisitions and Eurofighter export capability
- ⌘ EBIT* 2012 included charges of € -198 m linked to restructuring and portfolio de-risking

* Pre-goodwill impairment and exceptionals
2012 figures are pro forma, amended with IAS 19 restatement

in €m	FY 2013 Restated	FY 2012 Restated & pro forma	Change
Order Intake (net)	13,454	10,512	+28.0%
Order Book	47,845	49,219	-2.8%
Revenues	14,422	13,520	+6.7%
R&D expenses <i>in % of revenues</i>	382 2.6%	374 2.8%	+2.1%
EBIT* before one-off <i>in % of revenues</i>	942 6.5%	720 5.3%	+30.8%
EBIT* <i>in % of revenues</i>	690 4.8%	522 3.9%	+32.2%

External Revenue split



- ⌘ Management team is operational since the beginning of 2014
- ⌘ New Division structure, based on the combination of Airbus Military, Astrium and Cassidian under one Airbus Defence & Space. Reporting will be based on this structure from Q1 2014
- ⌘ Restructuring programme progressing with organisation structure identified and on track for implementation from H2 2014
- ⌘ Dialogue with Social Partners engaged and constructive

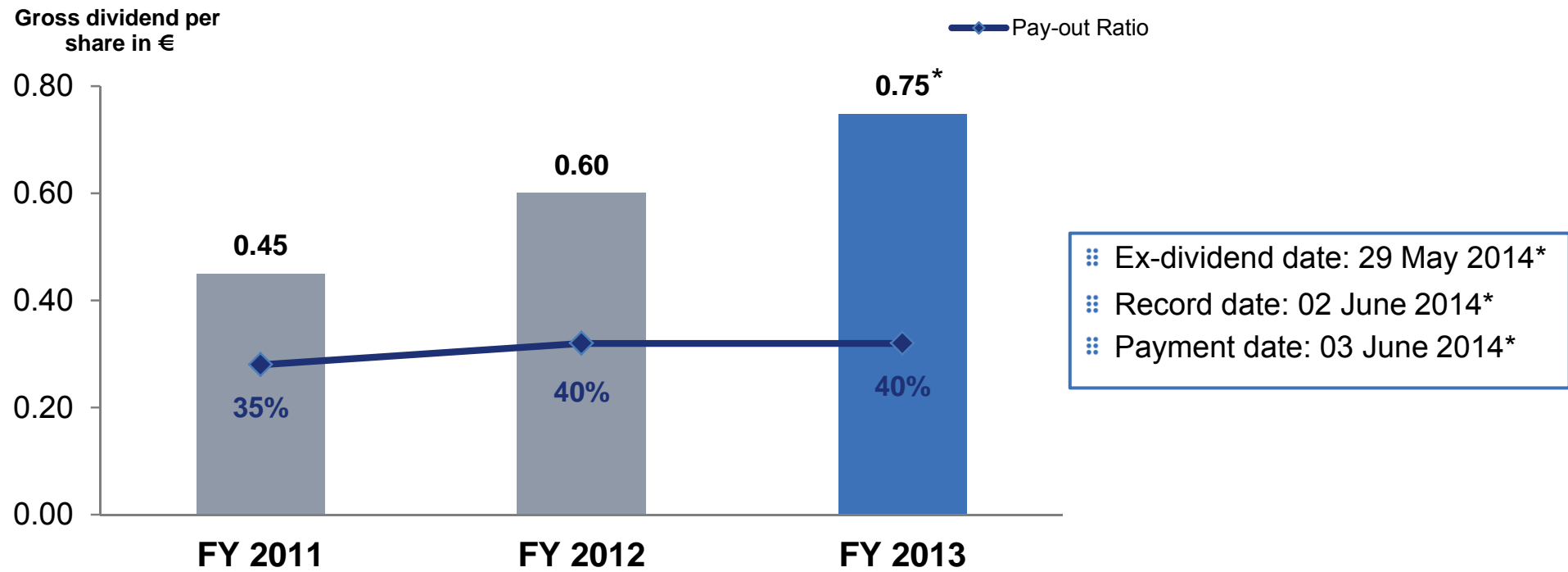
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Group Highlights

Divisional Highlights

Dividend
Guidance 2014





⌘ Gross Dividend per share increase to € 0.75 * (+ 25 % vs. 2012)

* Board proposal to be submitted to the AGM 2014. Subject to AGM approval

2014 Guidance is based on \$/€ 1.35 as average rate

Airbus Orders & Deliveries

- ⌘ Airbus deliveries about the same level as 2013, including first A350 delivery (2013: 626 a/c); book to bill > 1

Revenues

- ⌘ Airbus Group targets revenues to be stable with 2013

EBIT* before one-off

- ⌘ Using EBIT* before one-off, Airbus Group expects a moderate RoS growth in 2014 and confirms its 2015 RoS* target of 7-8%

EBIT* and EPS*

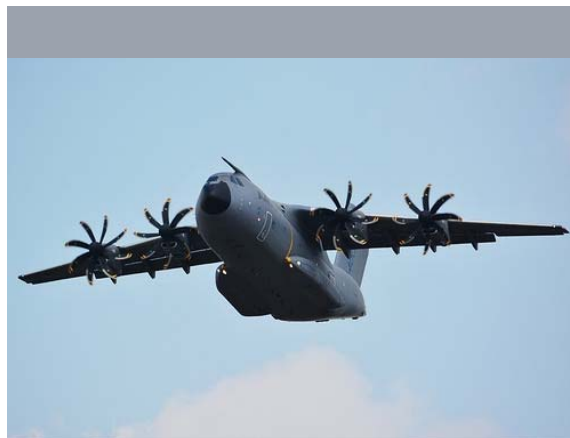
- ⌘ The EBIT* and EPS* performance of Airbus Group will be dependent on the Group's ability to limit "one-off" charges
- ⌘ Going forward, from today's point of view, the one-offs should be limited to potential charges on the A350 XWB programme and foreign exchange effects linked to PDP mismatch and balance sheet revaluation
- ⌘ A350 XWB remains challenging. Any change to schedule and cost assumptions could lead to an increasingly higher impact on provisions

Free Cash Flow before Acquisitions

- ⌘ Airbus Group is targeting breakeven Free Cash Flow before Acquisitions

* Pre-goodwill impairment and exceptionals

Appendix



2013 Detailed Income Statement and Adjustments

in €m	FY 2013	thereof	FY 2013*	thereof			FY 2013* before one-off	
		Goodwill Impair. & Fair value dep.		Impact on EBIT*		Financial result one-off		
				OPERATIONAL one-offs	FX one-off			
				Airbus Division	Restructur.			
EBIT* <i>in % of revenues</i>	2,607 4.4%	-54	2,661 4.5%	-519	-292	-102		3,574 6.0%
<i>Interest income</i>	168		168					168
<i>Interest expenses</i>	-497		-497					-497
<i>Other Financial result</i>	-301		-301				-130	-171
Finance result	-630	0	-630	0	0	0	-130	-500
Income before taxes	1,977	-54	2,031	-519	-292	-102	-130	3,074
Income taxes	-502	12	-514	156	88	31	39	-828
Non-controlling interest	-10		-10					-10
Net Income reported	1,465	-42	1,507	-363	-204	-71	-91	2,236
<i>Number of shares</i>	792,466,862		792,466,862					792,466,862
EPS reported	1.85		1.90					2.82

⌘ **Net Income* before one-off excludes the following items:**

- ⌘ One-offs impacting the EBIT* line (as reported in the EBIT* before one-off)
- ⌘ The Other Financial Result, except for the unwinding of discount on provisions

⌘ **The tax effect on one-offs is calculated at 30%**

* Pre-goodwill impairment and exceptionals

2012 Detailed Income Statement and Adjustments

in €m	FY 2012	thereof	FY 2012*	thereof			FX one-off	Financial result one-off	FY 2012* before one-off
		Goodwill Impair. & Fair value dep.		Impact on EBIT*					
				Airbus Division	EC	Cass.			
EBIT* <i>in % of revenues</i>	2,089 3.7%	-55	2,144 3.8%	-451	-100	-198	-71		2,964 5.2%
<i>Interest income</i>	237		237						237
<i>Interest expenses</i>	-522		-522						-522
<i>Other Financial result</i>	-168		-168					12	-180
Finance result	-453	0	-453	0	0	0	0	12	-465
Income before taxes	1,636	-55	1,691	-451	-100	-198	-71	12	2,499
Income taxes	-438	12	-450	135	30	59	21	-4	-691
Non-controlling interest	-1		-1						-1
Net Income reported	1,197	-43	1,240	-316	-70	-139	-50	8	1,807
<i>Number of shares</i>	819,378,264		819,378,264						819,378,264
EPS reported	€1.46		€1.51						2.21

⌘ **Net Income* before one-off excludes the following items:**

- ⌘ One-offs impacting the EBIT* line (as reported in the EBIT* before one-off)
- ⌘ The Other Financial Result, except for the unwinding of discount on provisions
- ⌘ **The tax effect on one-offs is calculated at 30%**

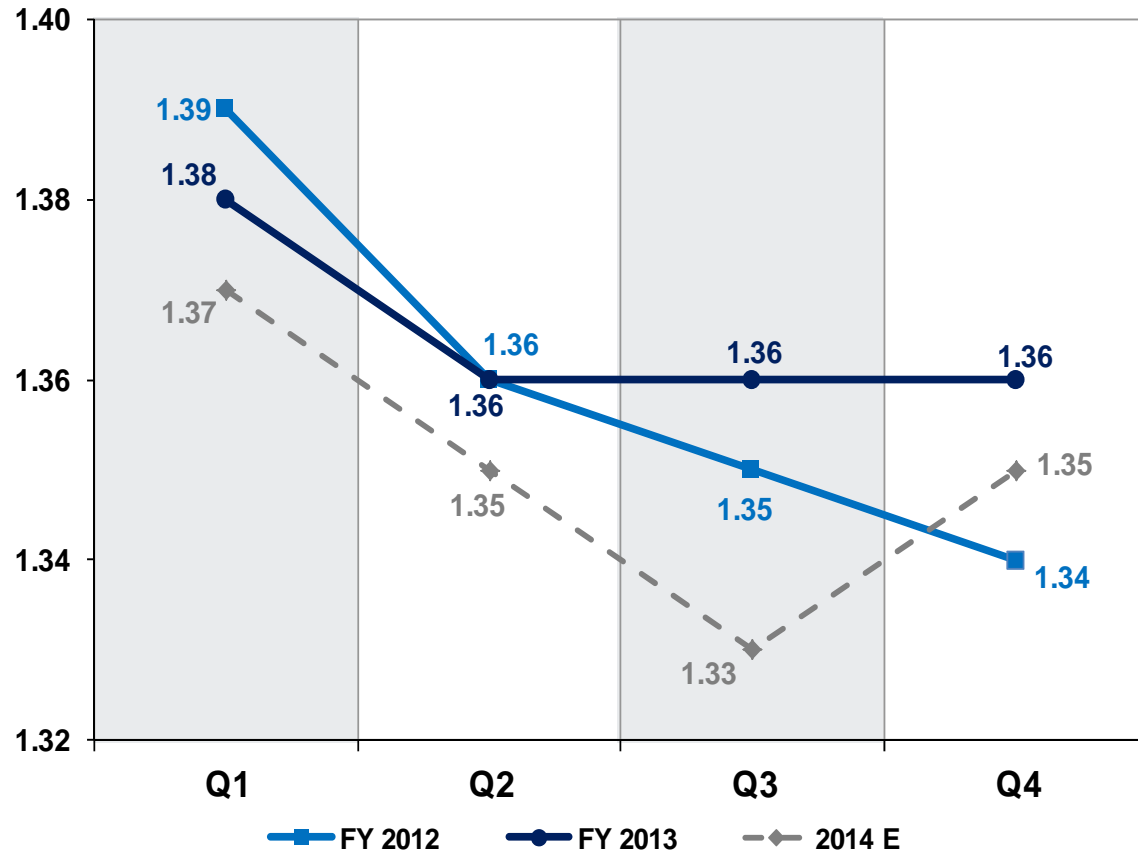
* Pre-goodwill impairment and exceptionals
2012 figures are pro forma, amended with IAS 19 restatement

2013 Forex EBIT* Impact Bridge

in €bn	Bridge
Hedge rates (\$/€1.36 to \$/€1.37)	(0.08)
Other one-off forex effect including PDP reversal	(0.03)
Compared to FY 2012	(0.11)

Expected EADS Average Hedge Rates € vs. \$

Active exposure management



	Average Rates
FY 2012	1.36
FY 2013	1.37
FY 2014E	1.35

Q4 Key Figures

in €m	Q4 2013	Q4 2012
Revenues	19,290	19,222
EBIT*	515	561
FCF before customer financing**	3,897	4,673
Order Intake	80,509	52,062

in €m	Q4 2013	Q4 2012	Q4 2013	Q4 2012
	Revenues		EBIT*	
Airbus	13,242	13,222	208	408
Eurocopter	2,165	2,148	180	34
Astrium	1,770	1,883	142	121
Cassidian	2,478	2,256	279	(17)
HQ & Others	(365)	(287)	(294)	15
of which Other Businesses	113	125	(3)	10
of which HQ & Eliminations	(478)	(412)	(291)	5
EADS Group	19,290	19,222	515	561

* Pre-goodwill impairment and exceptionals

** Excluding change in securities

2012 figures are pro forma, amended with IAS 19 restatement

Detailed Free Cash Flow

in €m	FY 2013	FY 2012
Net Cash position at the beginning of the period	12,292	11,681
Gross Cash Flow from Operations*	4,318	4,772
Change in working capital of which Customer Financing	(2,164) (319)	(76) (146)
Cash used for investing activities** of which Industrial Capex (additions)**** of which M&A	(2,988) (2,949) (16)	(3,448) (3,270) (201)
Free Cash Flow***	(834)	1,248
Free Cash Flow*** before Acquisitions	(818)	1,449
Free Cash Flow*** before customer financing	(515)	1,394
Change in capital and non-controlling interests	171	144
Change in treasury shares	(1,915)	(5)
Contribution to plan assets of pension schemes	(223)	(856)
Cash distribution to shareholders/Non-controlling interests	(469)	(379)
Others	32	459
Net cash position at the end of the period	9,054	12,292

* Gross Cash Flow from Operations, excluding working capital change and contribution to plan assets of pension schemes

** Excluding change of securities

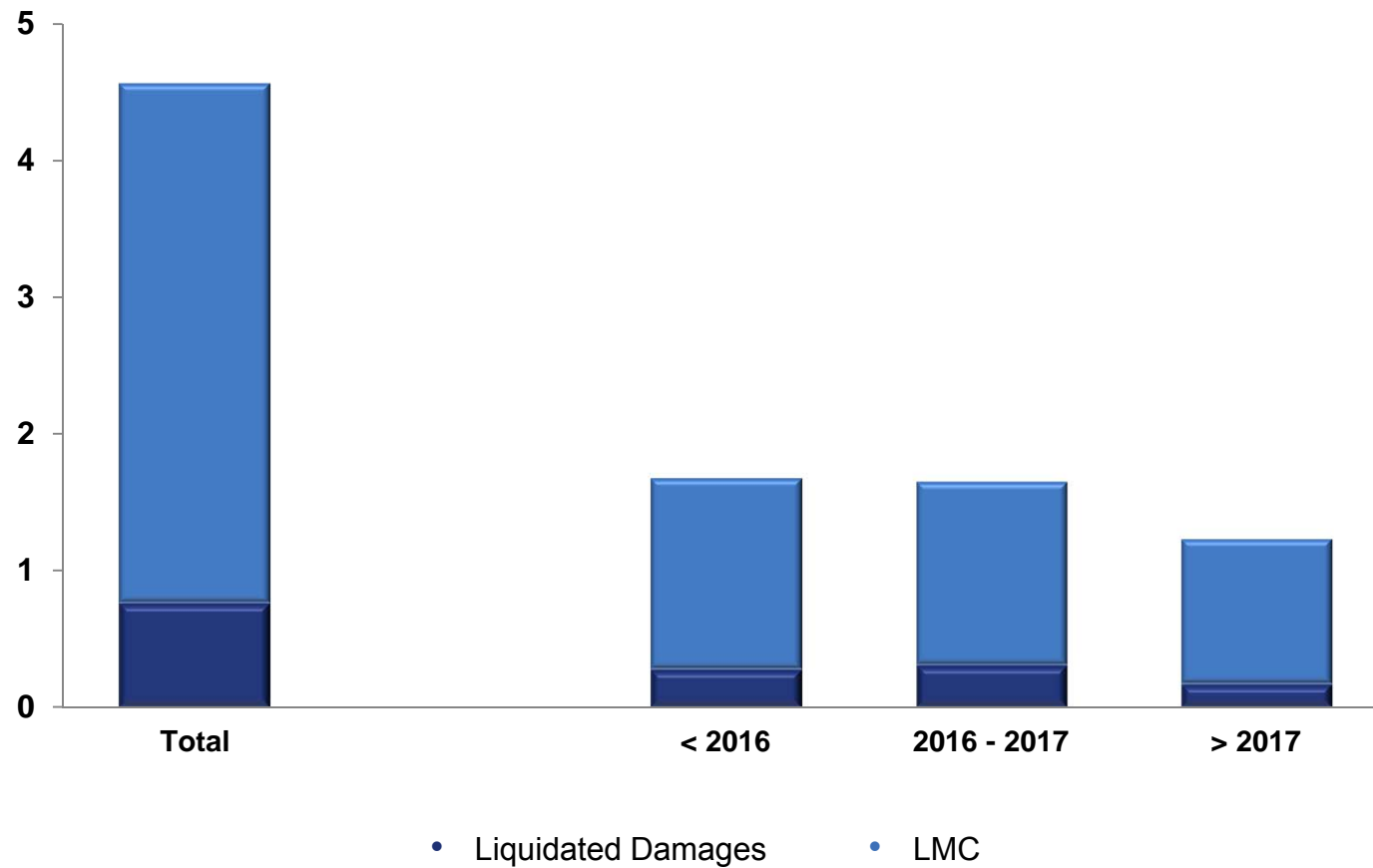
*** Excluding contribution to plan assets of pension schemes and change of securities

**** Excluding leased and financial assets

Net Cash Position

in €m	FY 2013	FY 2012
Gross Cash	14,655	17,071
Financing Debts		
Short-term Financing Debts	(1,645)	(1,273)
Long-term Financing Debts	(3,956)	(3,506)
Reported Net Cash	9,054	12,292
Airbus non-recourse debt	229	345
Net Cash excl. non-recourse	9,283	12,637

Airbus Division Provision Consumption (as at 31 Dec. 2013)

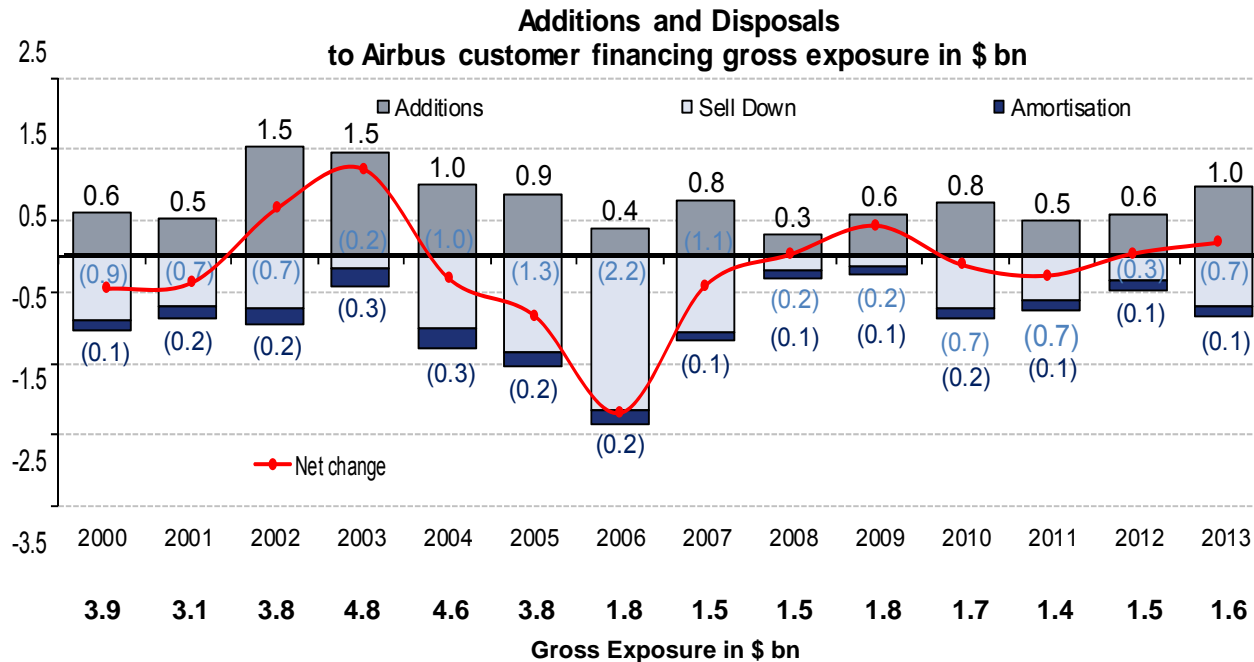


Customer Financing Exposure

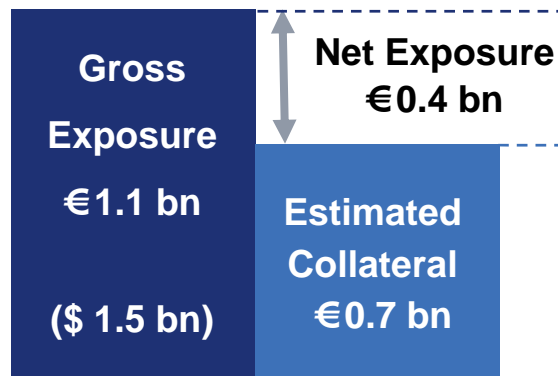
in €m	100% Airbus		50% ATR		100% Eurocopter	
	Dec. 2013	Dec. 2012	Dec. 2013	Dec. 2012	Dec. 2013	Dec. 2012
Closing rate € 1 =	\$1.38	\$ 1.32				
Total Gross exposure of which off-balance sheet	1,193 91	1,139 124	81 39	74 45	84 14	84 12
Estimated value of collateral	(851)	(741)	(75)	(61)	(41)	(48)
Net exposure	342	398	6	13	43	36
Provision and asset impairment	(342)	(398)	(6)	(13)	(43)	(36)
Net exposure after provision	0	0	0	0	0	0

Airbus Customer Financing

Active exposure management

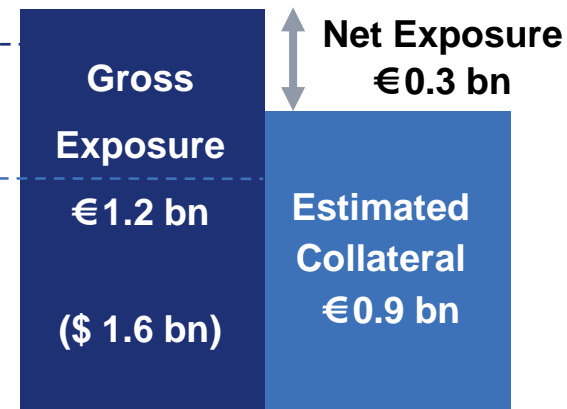


Net Exposure fully provisioned

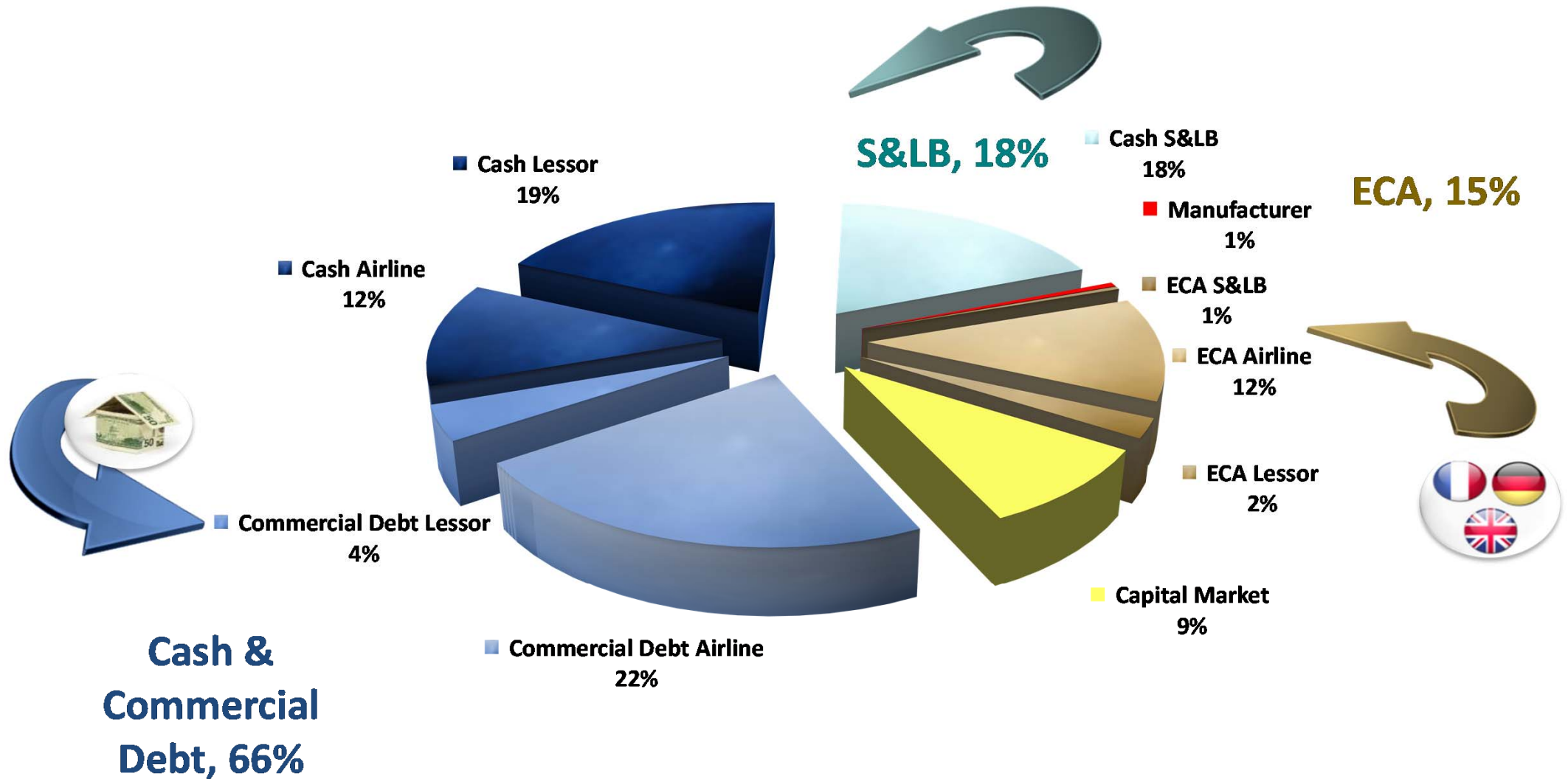


31 December 2012

Net Exposure fully provisioned

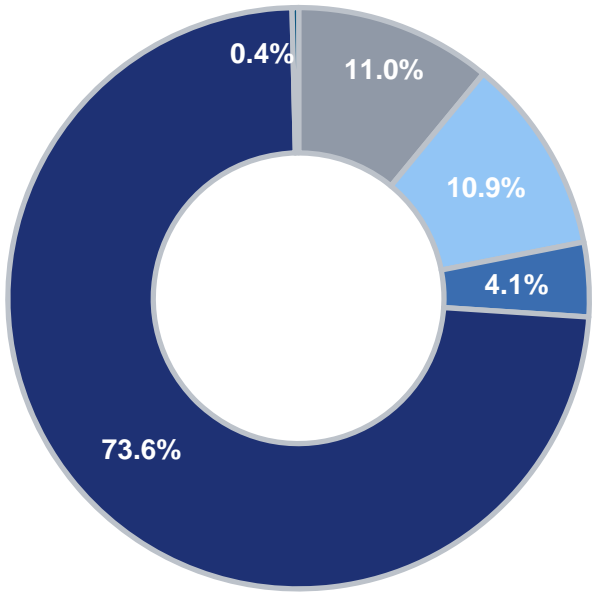


31 December 2013



% Above are rounded to the nearest decimal place

Shareholding Structure as at 31 January 2014



New Shareholder Agreement

- SOGEPA
 - GZBV
 - SEPI
- } 26.0%

Free Float

- Institutional Investors & Retail
-
- Treasury shares* (without economic or voting rights)

∴ 783,258,500 shares outstanding as at 31 January 2014

* Shares to be cancelled

Balance Sheet Highlights: Assets

in €m	Dec. 2013	Dec. 2012
Non-current Assets	46,213	46,794
of which Intangible & Goodwill	13,653	13,429
of which Property, plant & equipment	15,925	15,268
of which Investments & Financial assets	4,766	4,777
of which positive hedge mark-to-market	1,993	1,197
of which Non-current securities	4,300	5,987
Current Assets	47,098	45,327
of which Inventory	25,060	23,216
of which Cash	7,765	8,756
of which Current securities	2,590	2,328
of which positive hedge mark-to-market	717	321
Total Assets	93,311	92,121
<i>Closing rate €/€</i>	1.38	1.32

Balance Sheet Highlights: Liabilities

in €m	Dec. 2013	Dec. 2012
Total Equity	11,054	10,420
of which OCI (Other Comprehensive Income)	2,929	1,513
of which Non-controlling interests	43	17
Total Non-current liabilities	33,676	33,052
of which pensions	6,209	6,159
of which other provisions	3,837	3,691
of which financing debts	3,956	3,506
of which European governments refundable advances	5,911	5,754
of which Customer advances	10,225	9,881
of which negative hedge mark-to-market	671	1,159
Total Current liabilities	48,581	48,649
of which pensions	406	312
of which other provisions	4,917	5,727
of which financing debts	1,645	1,273
of which European gvts refundable advances	455	358
of which Customer advances	25,193	25,333
of which negative hedge mark-to-market	303	852
Total Liabilities and Equity	93,311	92,121

Quarterly Revenues Breakdown (cumulative)

in €m	Q1			H1			9m			FY		
	2013	2012 <i>pro forma</i>	2012 <i>reported</i>	2013	2012 <i>pro forma</i>	2012 <i>reported</i>	2013	2012 <i>pro forma</i>	2012 <i>reported</i>	2013	2012 <i>pro forma</i>	2012 <i>reported</i>
	Airbus Division	9,181	8,019	7,909	18,924	17,525	17,246	28,770	26,051	25,621	42,012	39,273
t/o Airbus Comm.*	8,822	7,609	7,499	18,235	16,864	16,585	27,552	25,155	24,725	39,889	37,624	36,943
t/o Airbus Military	615	425	425	1,067	843	843	1,769	1,194	1,194	2,893	2,131	2,131
Eurocopter	1,038	1,199	1,199	2,584	2,771	2,771	4,132	4,116	4,116	6,297	6,264	6,264
Astrium	1,369	1,325	1,325	2,808	2,661	2,661	4,014	3,934	3,934	5,784	5,817	5,817
Cassidian	941	925	925	2,286	2,186	2,186	3,498	3,484	3,484	5,976	5,740	5,740
HQ & others	(142)	(64)	46	(270)	(209)	70	(448)	(327)	103	(813)	(614)	67
of which other BUs	78	197	361	205	331	721	296	461	1,067	409	586	1,524
of which HQ & Elim.	(220)	(261)	(315)	(475)	(540)	(651)	(744)	(788)	(964)	(1,222)	(1,200)	(1,457)
EADS Group	12,387	11,404	11,404	26,332	24,934	24,934	39,966	37,258	37,258	59,256	56,480	56,480

* Includes EFW and excludes A400M

2012 pro forma figures are amended with Airbus Division perimeter change (SOGERMA and ATR now included in Airbus Commercial)

Quarterly EBIT* Breakdown (cumulative)

in €m	Q1			H1			9m			FY		
	2013	2012 <i>pro forma</i>	2012 <i>reported</i>	2013	2012 <i>pro forma</i>	2012 <i>reported</i>	2013	2012 <i>pro forma</i>	2012 <i>reported</i>	2013	2012 <i>pro forma</i>	2012 <i>reported</i>
	Airbus Division	456	172	183	1,093	563	553	1,502	844	837	1,710	1,252
t/o Airbus Comm.*	463	135	146	1,092	558	548	1,521	823	816	1,595	1,147	1,125
t/o Airbus Military	15	11	11	10	2	2	8	8	8	166	93	93
Eurocopter	20	64	65	128	198	199	217	275	277	397	309	311
Astrium	66	65	65	123	129	130	205	190	191	347	311	312
Cassidian	7	5	8	86	81	88	153	145	156	432	128	142
HQ & others	47	27	22	53	86	108	69	129	154	(225)	144	191
of which other BUs	(4)	(2)	(6)	2	(6)	13	(4)	(8)	15	(7)	2	49
of which HQ & Elim.	51	29	28	51	92	95	73	137	139	(218)	142	142
EADS Group	596	333	343	1,483	1,057	1,078	2,146	1,583	1,615	2,661	2,144	2,186

* Pre-goodwill impairment and exceptionals

** Includes EFW and excludes A400M

2012 pro forma figures are amended with IAS 19 restatement and Airbus Division perimeter change (SOGERMA and ATR now included in Airbus Commercial)

Quarterly Order Intake Breakdown (cumulative)

in €m

	Q1			H1			9m			FY		
	2013	2012 <i>pro forma</i>	2012 <i>reported</i>	2013	2012 <i>pro forma</i>	2012 <i>reported</i>	2013	2012 <i>pro forma</i>	2012 <i>reported</i>	2013	2012 <i>pro forma</i>	2012 <i>reported</i>
Airbus Division	47,337	7,938	7,877	90,351	21,164	20,955	127,062	40,909	40,659	202,260	88,909	88,142
t/o Airbus Comm.*	46,826	7,591	7,530	89,782	19,991	19,782	126,410	39,359	39,109	199,867	87,283	86,478
t/o Airbus Military	540	372	372	643	1,271	1,271	815	1,691	1,691	2,592	1,901	1,901
Eurocopter	804	1,248	1,248	2,448	2,448	2,448	4,177	3,586	3,586	5,775	5,392	5,392
Astrium	817	1,163	1,163	1,911	2,198	2,198	4,250	2,866	2,866	6,169	3,761	3,761
Cassidian	1,066	1,806	1,806	2,022	2,766	2,766	2,953	3,406	3,406	4,974	5,040	5,040
HQ & others	(120)	(151)	(90)	(170)	(328)	(119)	(270)	(358)	(108)	(497)	(631)	136
of which other BUs	75	51	205	147	114	457	196	260	731	288	472	1,549
of which HQ & Elim.	(195)	(202)	(295)	(317)	(442)	(576)	(466)	(618)	(839)	(785)	(1,103)	(1,413)
EADS Group	49,904	12,004	12,004	96,562	28,248	28,248	138,172	50,409	50,409	218,681	102,471	102,471

* Includes EFW and excludes A400M

2012 pro forma figures are amended with Airbus Division perimeter change (SOGERMA and ATR now included in Airbus Commercial)

Quarterly Order Book Breakdown

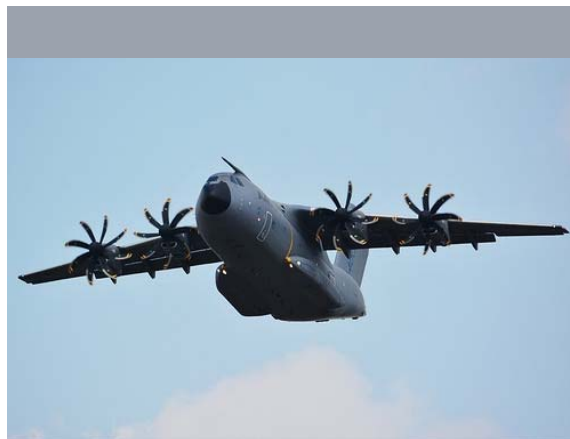
in €m

	March			June			September			December		
	2013	2012 <i>pro forma</i>	2012 <i>reported</i>	2013	2012 <i>pro forma</i>	2012 <i>reported</i>	2013	2012 <i>pro forma</i>	2012 <i>reported</i>	2013	2012 <i>pro forma</i>	2012 <i>reported</i>
Airbus Division	574,527	482,289	480,322	595,792	508,158	506,120	602,284	504,569	502,680	647,410	525,482	523,410
t/o Airbus Comm.*	554,221	462,266	460,288	575,721	487,730	485,682	582,691	483,856	481,957	627,113	505,333	503,218
t/o Airbus Military	21,130	21,272	21,272	20,810	21,661	21,661	20,229	21,821	21,821	20,814	21,139	21,139
Eurocopter	12,708	13,863	13,863	12,806	13,491	13,491	12,986	13,283	13,283	12,420	12,942	12,942
Astrium	12,061	14,515	14,515	11,675	14,317	14,317	12,895	13,804	13,804	13,077	12,734	12,734
Cassidian	15,532	16,178	16,178	15,078	16,326	16,326	14,808	15,928	15,928	14,296	15,611	15,611
HQ & others	(537)	(667)	1,300	(514)	(581)	1,457	(510)	(108)	1,781	(469)	(276)	1,796
of which other BUs	506	487	2,805	437	444	2,817	383	450	2,696	354	494	2,908
of which HQ & Elim.	(1,043)	(1,154)	(1,505)	(951)	(1,025)	(1,360)	(893)	(558)	(915)	(823)	(770)	(1,112)
EADS Group	614,291	526,178	526,178	634,837	551,711	551,711	642,463	547,476	547,476	686,734	566,493	566,493

* Includes EFW and excludes A400M

2012 pro forma figures are amended with Airbus Division perimeter change (SOGERMA and ATR now included in Airbus Commercial)

Transition Towards New Structure



Quarterly Revenues Breakdown (cumulative)

in €m	Q1	H1	9m	FY	
	2013 Restated	2013 Restated	2013 Restated	2013 Restated	2012 Restated & pro forma
Airbus	8,822	18,235	27,552	39,889	37,624
Airbus Helicopter	1,038	2,584	4,132	6,297	6,264
Airbus Defence & Space	2,896	6,094	9,184	14,422	13,520
HQ & others	(369)	(581)	(902)	(1,352)	(928)
of which other BUs	78	205	296	409	586
of which HQ & Elim.	(447)	(786)	(1,198)	(1,761)	(1,514)
EADS Group	12,387	26,332	39,966	59,256	56,480

2012 pro forma figures are amended with Airbus Division perimeter change (SOGERMA and ATR now included in Airbus Commercial)

Quarterly EBIT* Breakdown (cumulative)

in €m	Q1	H1	9m	FY	
	2013 Restated	2013 Restated	2013 Restated	2013 Restated	2012 Restated & pro forma
Airbus	463	1,092	1,521	1,595	1,147
Airbus Helicopter	20	128	217	397	309
Airbus Defence & Space	87	221	370	690	522
HQ & others	26	42	38	(21)	166
of which other BUs	(4)	2	(4)	(7)	2
of which HQ & Elim.	30	40	42	(14)	164
EADS Group	596	1,483	2,146	2,661	2,144

* Pre-goodwill impairment and exceptionals

2012 pro forma figures are amended with Airbus Division perimeter change (SOGERMA and ATR now included in Airbus Commercial)

Quarterly Order Intake Breakdown (cumulative)

in €m	Q1	H1	9m	FY	
	2013 Restated	2013 Restated	2013 Restated	2013 Restated	2012 Restated & pro forma
Airbus	46,825	89,782	126,410	199,867	87,283
Airbus Helicopter	804	2,448	4,177	5,775	5,392
Airbus Defence & Space	2,358	4,465	7,868	13,454	10,512
HQ & others	(84)	(133)	(283)	(415)	(716)
of which other BUs	75	147	196	288	472
of which HQ & Elim.	(159)	(280)	(479)	(703)	(1,188)
EADS Group	49,904	96,562	138,172	218,681	102,471

2012 pro forma figures are amended with Airbus Division perimeter change (SOGERMA and ATR now included in Airbus Commercial)

Quarterly Order Book Breakdown

in €m	March	June	September	December	
	2013 Restated	2013 Restated	2013 Restated	2013 Restated	2012 Restated & pro forma
Airbus	554,221	575,721	582,691	627,113	505,333
Airbus Helicopter	12,708	12,806	12,986	12,420	12,942
Airbus Defence & Space	48,380	47,210	47,602	47,845	49,219
HQ & others	(1,018)	(900)	(816)	(644)	(1,001)
of which other BUs	506	437	383	354	494
of which HQ & Elim.	(1,524)	(1,337)	(1,199)	(998)	(1,495)
EADS Group	614,291	634,837	642,463	686,734	566,493

2012 pro forma figures are amended with Airbus Division perimeter change (SOGERMA and ATR now included in Airbus Commercial)

Airbus Defence and Space restatements

Order Intake 2013

EADS Divisions	Movements			Airbus Group Divisions		
	Total old segments in €m	Airbus Military	Airbus Defence & Space Elim	Airbus Elim	Total new segments in €m	
Airbus Division	202,260	(2,592)		199	199,867	Airbus
Eurocopter	5,775				5,775	Airbus Helicopters
Astrium	6,169					
Cassidian	4,974	2,592	(281)		13,454	Airbus Defence & Space
OB & Elim	(497)		281	(199)	(415)	OB & Elim
Total	218,681				218,681	Total

Revenues 2013

EADS Divisions	Movements			Airbus Group Divisions		
	Total old segments in €m	Airbus Military	Airbus Defence & Space Elim	Airbus Elim	Total new segments in €m	
Airbus Division	42,012	(2,893)		770	39,889	Airbus
Eurocopter	6,297				6,297	Airbus Helicopters
Astrium	5,784					
Cassidian	5,976	2,893	(231)		14,422	Airbus Defence & Space
OB & Elim	(813)		231	(770)	(1,352)	OB & Elim
Total	59,256				59,256	Total

Order Book 2013

EADS Divisions	Movements			Airbus Group Divisions		
	Total old segments in €m	Airbus Military	Airbus Defence & Space Elim	Airbus Elim	Total new segments in €m	
Airbus Division	647,410	(20,814)		517	627,113	Airbus
Eurocopter	12,420				12,420	Airbus Helicopters
Astrium	13,077					
Cassidian	14,296	20,814	(342)		47,845	Airbus Defence & Space
OB & Elim	(469)		342	(517)	(644)	OB & Elim
Total	686,734				686,734	Total

EBIT* Reported 2013

EADS Divisions	Movements			Airbus Group Divisions		
	Total old segments in €m	Airbus Military	Airbus Defence & Space Elim	Airbus Elim	Total new segments in €m	
Airbus Division	1,710	(166)		51	1,595	Airbus
Eurocopter	397				397	Airbus Helicopters
Astrium	347					
Cassidian	432	166	(255)		690	Airbus Defence & Space
OB & Elim	(225)		255	(51)	(21)	OB & Elim
Total	2,661				2,661	Total

* Pre-goodwill impairment and exceptionals